

| JANUARY 2022                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |        |         |           |          |                             |          |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|---------|-----------|----------|-----------------------------|----------|
| Sunday                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Monday | Tuesday | Wednesday | Thursday | Friday                      | Saturday |
|  <p>ARE YOU READY TO <b>WIN</b> IN THIS MARKET?</p> <p>Year to Date, PACIFICA Agents have over <b>\$70,000,000</b> sales Closed &amp; in Escrow.</p> <p>Over <b>50%</b> of those sales are <b>OFF-MARKET</b>.</p> <p>Call us <b>TODAY</b> to find the properties you're not seeing online or anywhere else.</p> <p>CALL US: <b>310.374.0303</b></p> <p><b>PACIFICA</b> PROPERTIES GROUP</p> |        |         |           |          | 1                           |          |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |        |         |           |          | 7                           | 8        |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |        |         |           |          | 14                          | 15       |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |        |         |           |          | 21                          | 22       |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |        |         |           |          | 28<br>DIGS Run on this date | 29       |

| FEBRUARY 2022                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |        |         |           |          |                             |          |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|---------|-----------|----------|-----------------------------|----------|
| Sunday                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Monday | Tuesday | Wednesday | Thursday | Friday                      | Saturday |
|  <p><b>BUYERS</b><br/>PACIFICA AGENTS HAVE SOLD \$56,000,000 OFF-MARKET YEAR TO DATE. CONTACT US FOR HOW TO ACCESS THE OFF MARKET INVENTORY.</p> <p><b>SELLERS</b><br/>WANT TO MAKE MORE MONEY WHEN SELLING? CONTACT US TO FIND OUT HOW MANY BUYERS ARE LOOKING FOR PROPERTIES JUST LIKE YOURS.</p> <p>SCAN FOR MORE INFORMATION</p> <p><b>\$92,161,000 SOLD &amp; IN ESCROW YEAR TO DATE</b></p> <p><b>PACIFICA</b> PROPERTIES GROUP</p> |        |         |           |          | 4                           | 5        |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |        |         |           |          | 11                          | 12       |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |        |         |           |          | 18                          | 19       |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |        |         |           |          | 25<br>DIGS Run on this date | 26       |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |        |         |           |          |                             |          |

| MARCH 2022                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |        |         |           |          |                             |          |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|---------|-----------|----------|-----------------------------|----------|
| Sunday                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Monday | Tuesday | Wednesday | Thursday | Friday                      | Saturday |
|  <p><b>\$98,007,821</b><br/>SOLD &amp; IN ESCROW YEAR TO DATE</p> <p><b>57%</b><br/>OFF-MARKET SALES YEAR TO DATE</p> <p>How to <input type="text"/> <input type="submit" value="Search"/></p> <p>How to <b>sell my home for the most money</b></p> <p>How to <b>buy a home off-market</b></p> <p>How to <b>find off-markets</b></p> <p>How to <b>get Information on real estate laws</b></p> <p>How to <b>find someone to answer all of these questions</b></p> <p><b>BUYERS</b> <b>SELLERS</b> <b>EVERYONE</b></p> <p>USE YOUR CAMERA PHONE TO SCAN FOR MORE INFORMATION</p> <p><b>PACIFICA</b> PROPERTIES GROUP</p> |        |         |           |          | 4                           | 5        |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |        |         |           |          | 11<br>Issue #1              | 12       |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |        |         |           |          | 18                          | 19       |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |        |         |           |          | 25<br>DIGS Run on this date | 26       |

| APRIL 2022 |        |         |           |          |                                     |          |
|------------|--------|---------|-----------|----------|-------------------------------------|----------|
| Sunday     | Monday | Tuesday | Wednesday | Thursday | Friday                              | Saturday |
|            |        |         |           |          | 1                                   | 2        |
| 3          | 4      | 5       | 6         | 7        | 8<br>Issue #1                       | 9        |
| 10         | 11     | 12      | 13        | 14       | 15                                  | 16       |
| 17         | 18     | 19      | 20        | 21       | 22<br>Issue #2<br>SCHEDULED for PPG | 23       |
| 24         | 25     | 26      | 27        | 28       | 29                                  | 30       |

| MAY 2022 |        |         |           |          |                |          |
|----------|--------|---------|-----------|----------|----------------|----------|
| Sunday   | Monday | Tuesday | Wednesday | Thursday | Friday         | Saturday |
| 1        | 2      | 3       | 4         | 5        | 6<br>Issue #1  | 7        |
| 8        | 9      | 10      | 11        | 12       | 13             | 14       |
| 15       | 16     | 17      | 18        | 19       | 20<br>Issue #2 | 21       |
| 22       | 23     | 24      | 25        | 26       | 27             | 28       |
| 29       | 30     | 31      |           |          |                |          |
|          |        |         |           |          |                |          |

| JUNE 2022 |        |         |           |          |                |          |
|-----------|--------|---------|-----------|----------|----------------|----------|
| Sunday    | Monday | Tuesday | Wednesday | Thursday | Friday         | Saturday |
|           |        |         | 1         | 2        | 3<br>Issue #1  | 4        |
| 5         | 6      | 7       | 8         | 9        | 10             | 11       |
| 12        | 13     | 14      | 15        | 16       | 17<br>Issue #2 | 18       |
| 19        | 20     | 21      | 22        | 23       | 24             | 25       |
| 26        | 27     | 28      | 29        | 30       |                |          |
|           |        |         |           |          |                |          |

| JULY 2022 |        |         |           |          |                |          |
|-----------|--------|---------|-----------|----------|----------------|----------|
| Sunday    | Monday | Tuesday | Wednesday | Thursday | Friday         | Saturday |
|           |        |         |           |          | 1<br>Issue #1  | 2        |
| 3         | 4      | 5       | 6         | 7        | 8              | 9        |
| 10        | 11     | 12      | 13        | 14       | 15<br>Issue #2 | 16       |
| 17        | 18     | 19      | 20        | 21       | 22             | 23       |
| 24        | 25     | 26      | 27        | 28       | 29<br>Issue #3 | 30       |
| 31        |        |         |           |          |                |          |

| AUGUST 2022 |        |         |           |          |                |          |
|-------------|--------|---------|-----------|----------|----------------|----------|
| Sunday      | Monday | Tuesday | Wednesday | Thursday | Friday         | Saturday |
|             | 1      | 2       | 3         | 4        | 5              | 6        |
| 7           | 8      | 9       | 10        | 11       | 12<br>Issue #1 | 13       |
| 14          | 15     | 16      | 17        | 18       | 19             | 20       |
| 21          | 22     | 23      | 24        | 25       | 26<br>Issue #2 | 27       |
| 28          | 29     | 30      | 31        |          |                |          |
|             |        |         |           |          |                |          |

| SEPTEMBER 2022 |        |         |           |          |                |          |
|----------------|--------|---------|-----------|----------|----------------|----------|
| Sunday         | Monday | Tuesday | Wednesday | Thursday | Friday         | Saturday |
|                |        |         |           | 1        | 2              | 3        |
| 4              | 5      | 6       | 7         | 8        | 9<br>Issue #1  | 10       |
| 11             | 12     | 13      | 14        | 15       | 16             | 17       |
| 18             | 19     | 20      | 21        | 22       | 23<br>Issue #2 | 24       |
| 25             | 26     | 27      | 28        | 29       | 30             |          |
|                |        |         |           |          |                |          |

| OCTOBER 2022 |        |         |           |          |                |          |
|--------------|--------|---------|-----------|----------|----------------|----------|
| Sunday       | Monday | Tuesday | Wednesday | Thursday | Friday         | Saturday |
|              |        |         |           |          |                | 1        |
| 2            | 3      | 4       | 5         | 6        | 7<br>Issue #1  | 8        |
| 9            | 10     | 11      | 12        | 13       | 14             | 15       |
| 16           | 17     | 18      | 19        | 20       | 21<br>Issue #2 | 22       |
| 23           | 24     | 25      | 26        | 27       | 28             | 29       |
| 30           | 31     |         |           |          |                |          |

| NOVEMBER 2022 |        |         |           |          |                |          |
|---------------|--------|---------|-----------|----------|----------------|----------|
| Sunday        | Monday | Tuesday | Wednesday | Thursday | Friday         | Saturday |
|               |        | 1       | 2         | 3        | 4<br>Issue #1  | 5        |
| 6             | 7      | 8       | 9         | 10       | 11             | 12       |
| 13            | 14     | 15      | 16        | 17       | 18<br>Issue #2 | 19       |
| 20            | 21     | 22      | 23        | 24       | 25             | 26       |
| 27            | 28     | 29      | 30        |          |                |          |
|               |        |         |           |          |                |          |

| DECEMBER 2022 |        |         |           |          |                |          |
|---------------|--------|---------|-----------|----------|----------------|----------|
| Sunday        | Monday | Tuesday | Wednesday | Thursday | Friday         | Saturday |
|               |        |         |           | 1        | 2<br>Issue #1  | 3        |
| 4             | 5      | 6       | 7         | 8        | 9              | 10       |
| 11            | 12     | 13      | 14        | 15       | 16<br>Issue #2 | 17       |
| 18            | 19     | 20      | 21        | 22       | 23             | 24       |
| 25            | 26     | 27      | 28        | 29       | 30             | 31       |
|               |        |         |           |          |                |          |